



Bluff Country Co-op

2026 Annual Report

Greetings Bluff Country Owners,

As this year's Board president, I have the honor of representing the Bluff Country Co-op Board of Directors. It has been an exciting and busy year for us! In 2025 the Board completed a strategic plan. This year we focused on putting some of the highest priorities from that plan into action:

Connecting with community: The Co-op is not just a grocery store, but a part of the community and the Board has a goal of working to connect with the community more. Members helped staff book and appliance swaps at the store, attended student welcome events at WSU, and supported Earth Day events in town.

Food access for all: The Double Up Food Bucks (DUFEB) program offers the opportunity for users of SNAP/EBT to double their purchases of fresh fruits and veggies at the Co-op, but the grants that traditionally funded that program are no longer available. The Board has stepped up creative fundraising strategies to support the program and increase stability and visibility. We welcome your contribution to this program!

Bluff Country Coop's 54th year reaped the benefits of new staff and managers hitting their stride and the excellent leadership of senior staff, as well as the team working together to take on new projects. All that was accomplished has served the goal of propelling BCC into the future with strength and resilience. Like you, I want our Coop to be here for another 54 years!

Along the way our fantastic team also successfully navigated yet another round of economically based challenges, managing to attract new customers, engage with our community in new ways and grow our participation in our local foodshed.

Growing transparency of Board activities: The Board serves at the behest of owners and is committed to transparent decision making. Please know members are always welcome to attend meetings. We were pleased to have increased member participation in Board meetings this year. We have heard that in particular there needs to be more clarity around C-share information and decision making. The Board has responded with updated information on the website and a commitment to annual communication with C-share holders.

We have an incredibly strong and committed Board, and I am immensely confident in the team continuing the positive momentum next year. That said, please consider joining a committee or volunteering for an event! We welcome members and your special talents and skills. Thank you for being part of the Co-op community!

Vanessa Perry
Board President



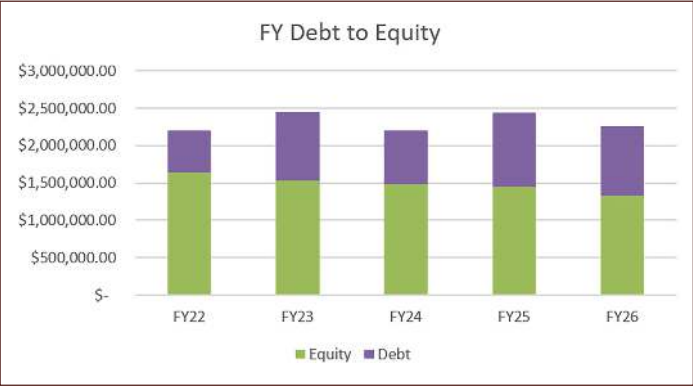
Our Coop is very lucky to have such a fantastic team. Our Board and staff are focused and capable and the results are evident throughout the store and in this report. In many ways, this was a challenging year and the BCC team stepped up in response. That has been a joy to watch and be part of. And it means that once again we are celebrating a successful year. My heartfelt thanks to the staff and Board, owners and community of Bluff Country Coop.

Heather Kitching
General Manager





*Numbers are preliminary and still under review by Wegner Financial.



2,763 Owners
of Bluff Country Co-op (6/30/26)

105 New Owners
joined the Co-op in FY2026

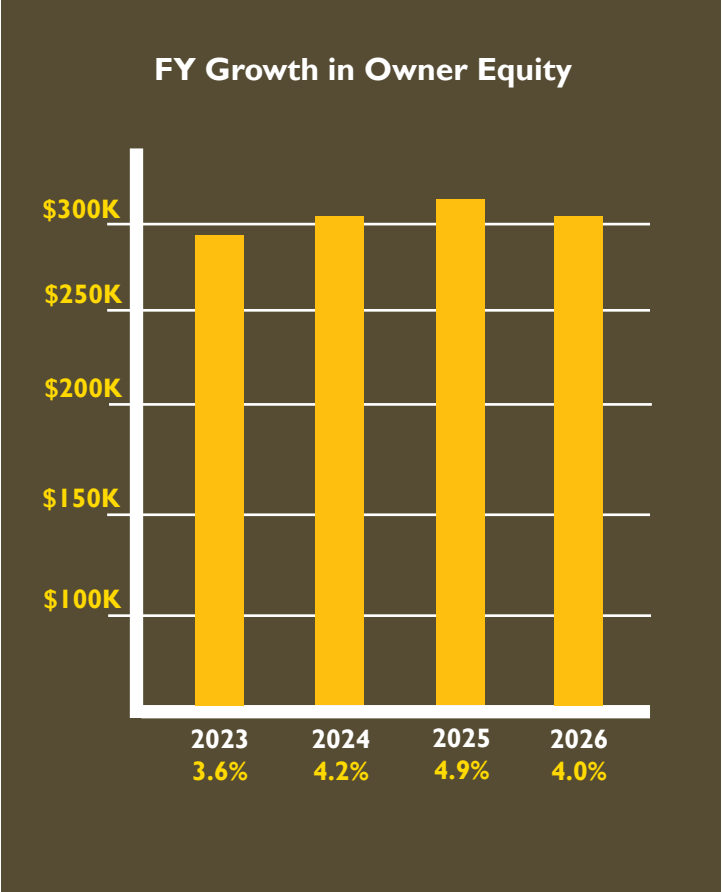
63.06% of sales were from owners in FY2026.

Round up at the Register

\$805.61 local farm

\$1,634 Double Up Food Bucks

\$2,611 Community Fund



Balance Sheet (June 30, 2026)		
	06/30/2026	06/30/2025
Assets		
Current Assets	\$710,183	\$811,889
Property & Equipment	\$1,261,543	\$1,327,404
Other Assets	\$288,088	\$294,962
Total Assets	\$2,259,814	\$2,434,256
Liabilities & Equity		
Current Liabilities	\$394,706	\$395,992
Other Liabilities	\$934,649	\$1,054,060
Member Equity	\$901,306	\$594,550
Total Liabilities & Equity	\$2,259,814	\$2,434,256

7,020 lbs
food donated to the Winona Volunteer Services Food Shelf



443,047 Certified Organic products sold.

39.2% of total sales in FY2026.

172,135 Local goods sold in FY2026

20.5% of total sales.



56,774 Certified Fair Trade products sold.

3.5% of total sales in FY2026.

316 Co+op Basics items
available at everyday low prices.



\$74,782 EBT Dollars
spent at the store.



**DOUBLE UP
FOOD BUCKS™**

\$9,164 Double Up Food Bucks
accrued by SNAP/EBT shoppers.

\$8,829 Double Up Food Bucks
spent by SNAP/EBT shoppers in FY2026.

\$1,115 donated to:

Home & Community Options

from the interest earned on our BCC Community Fund.



**HOME & COMMUNITY
OPTIONS**



\$3,305

Community Outreach Donations

made to the following organizations:

Trinona Kids
Frozen River Film Festival
Earl Graves Memorial Foundation
Winona County Restorative Justice
Food Coop Initiative (FCI)
Equal Exchange Small Farmer Fund
Polish Cultural Institute & Museum of Winona
Brave Like Gabe (via Alex Sharpe)
Winona Volunteer Services Food Shelf
Winona Arts Center
Two Fathoms Music Bingo
The Cornucopia Institute
COPAL
Land Stewardship Project
Winona Rapid Response Team
Immigrant Defense Network
Winona Symphony Orchestra
Bluffview Montessori Bolt Annual 5K Fundraiser
Heart of Winona/Winona Pridefest

\$904.43

donated to area organizations
through Beans For Bags



Winona ORC
Planned Humanity
Winona Creators Collective
Xerxes Society
Theater Du Mississippi
Heart of Winona
Winona-Dakota Unity Alliance
Winona Sheltering Network
Winona Community Foundation
Winona Art Center
The Honoring Dakota Project
Project F.I.N.E
Winona Area Humane Society
Engage Winona
Our Voices
Foundation for Winona Area Public
Schools - General Fund



Winona Community Earth Day Celebration, April 2026



Create & Connect at Midwest Music Fest, May 2026

in FY26 we sold...

1,880 lbs

Ecker's
Honeycrisp
Apples



8,760

Co-op Kitchen
Cookies



1,127 lbs

Co-op Kitchen
Power Salad



805 lbs

Westby
Medium Cheddar



818

10 oz Packages
of SnoPac Organic Peas



1,920 lbs

Thousand Hills
Grass-Fed Ground Beef



1,344 lbs

Featherstone Farm
Organic Bulk Carrots



713 lbs

Local
Bulk Honey



1,598

Castlerock Sourdough
French Loaves



794 lbs

Local
Organic White Flour



9,261

Dozen
Town & Country Eggs



530

Wenonah Body Lab
Bar Soap



Bluff Country Co-op Board of Directors 2026

BOARD OF DIRECTORS

PRESIDENT

Vanessa Perry

VICE PRESIDENT

Christopher Phan

TREASURER

Jennifer Monsos

SECRETARY

Ssarah Burros

BOARD MEMBERS

Violet Yoon
Adam Muschler
Krishna Roka
Niki Ciulla

MANAGEMENT TEAM

GENERAL MANAGER

Heather Kitching

KITCHEN

Mark Liedel

PRODUCE & MEAT

John Bride

WELL-BODY

Amy Shea

GROCERY & MERCHANDISING

Andrea Strain

FRONT END

Jenny Kohnen